



The Institute of Bankers
School of Professional Finance

MCR

Qualifications

Academic Year

2009-2010

Qualification	Module	QFA	LCOI	Chartered Banker/CeB	CPD Mem	Relevant to MCR Product Category*					
						* 1	* 2	* 3	* 4	* 5	* 6
Professional Certificate in Consumer Credit	Consumer Credit	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in General Insurance (for QFAs)	General Insurance (for QFAs)	8 formal	8 formal	20 formal	NA	N/A	N/A	N/A	N/A	N/A	N/A
Professional Certificate in Mortgage Practice	QFA Loans	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	QFA Regulation	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	Mortgage Advice	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Stockbroking	ISE Regulatory Environment	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	ISE Securities and Markets	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Pensions (for holders of the Prof. Certificate in Stockbroking or Registered Stockbrokers)	Pensions	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Diploma in Financial Advice	QFA Life Assurance	NA	8 formal	20 formal	8 formal	√	√	√	√	√	√
	QFA Loans	NA	8 formal	20 formal	8 formal	√	√	√	√	√	√
	QFA Investment	NA	8 formal	20 formal	8 formal	√	√	√	√	√	√
	QFA Regulation	NA	8 formal	20 formal	8 formal	√	√	√	√	√	√
	QFA Pensions	NA	8 formal	20 formal	8 formal	√	√	√	√	√	√
	QFA Financial Planning	NA	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Compliance	PDC 1	8 formal	NA	20 formal	8 formal	√	√	√	√	√	√
	PDC 2	8 formal	NA	20 formal	8 formal	√	√	√	√	√	√
Professional Diploma in Compliance	PDC 3	8 formal	NA	20 formal	8 formal	√	√	√	√	√	√
	PDC 4	8 formal	NA	20 formal	8 formal	√	√	√	√	√	√

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Product Categories under Minimum Competency Requirements (MCR)

- * 1 Life Assurance Protection Policies
- * 2 General Insurance Policies
- * 3 Shares and Bonds and other Investment Instruments
- * 4 Savings, Investments and Pension Products
- * 5 Housing Loans and Associated Insurances
- * 6 Consumer Credit and Associated Insurances



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Non-MCR Qualifications Academic Year 2009-2010

Qualification	Module	QFA	LCOI	Chartered Banker/CeB	CPD Mem	Relevant to MCR Product Category*					
						* 1	* 2	* 3	* 4	* 5	* 6
Professional Certificate in Banking Operations	Banking Operations 1	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	Banking Operations 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	The Financial Services Environment	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Business Banking (for QFAs)	SME Lending	8 formal	8 formal	20 formal	NA	N/A	N/A	√	N/A	N/A	N/A
Professional Certificate in Credit and Lending	Personal Lending	8 formal	8 formal	20 formal	8 formal	N/A	N/A	N/A	N/A	√	√
	SME Lending	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A
	Consumer Credit	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Contact Centre Management	Contact Centre Management 1	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Contact Centre Management 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	The Contact Centre Environment	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
Professional Certificate in Customer Relationships and Service	Customer Relationships and Service 1	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	Customer Relationships and Service 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	The Financial Services Environment	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Fraud Prevention	Fraud Prevention	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Front Line Management	Front Line Management 1	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Front Line Management 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	The Financial Services Environment	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Certificate in Investment Fund Services	Legal and Regulatory Aspects of Investment Funds	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Custody and Registration	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Fund Accounting and Valuation	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
Professional Certificate in Treasury Operations	Treasury Operations 1	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Treasury Operations 2	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	The Financial Services Environment	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Specialist Diploma in Wealth Management	Wealth Management 1 (discontinued)	8 formal	8 formal	20 formal	8 formal	√	N/A	√	√	N/A	N/A
	Wealth Management 2 (discontinued)	8 formal	8 formal	20 formal	8 formal	√	N/A	√	√	N/A	N/A
Professional Diploma in Corporate Banking	Corporate Banking 1	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Corporate Banking 2	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
Professional Diploma in Investment Fund Services	Investment Fund Services 1	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Investment Fund Services 2	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
University Diploma in Financial Services	Introduction to Financial Accounting Information	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A
	International Finance and Trade/Treasury Ops 1	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Law and Practice of Banking 1	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A
	Law and Practice of Banking 2	8 formal	8 formal	20 formal	8 formal	N/A	N/A	N/A	N/A	√	√
	Management & Organisational Behaviour 1	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Marketing 1	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	eBusiness for Banking (discontinued)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Company Financial Statements (discontinued)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A
	International Finance & Trade 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Microeconomics	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Quantitative Methods & Financial Maths	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
	Information for Management Decision Making	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Macroeconomics	8 formal	8 formal	20 formal	8 formal	√	N/A	√	√	√	√
	Management & Organisational Behaviour 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A
	Marketing 2	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A

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Bachelor of Financial Services	Business Law (Stage 2)	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√	
	Finance (Stage 2)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A	
	Management Information Systems (Stage 2)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Treasury and Risk Management (Stage 2)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A	
	Investment (Stage 2)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A	
	Lending Assessment and Management (Stage 2)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	√	
	Nature and Role of Insurance and Reinsurance (Stage 2)	QFA plus Bri	8 formal	20 formal	8 formal	N/A	√	N/A	N/A	N/A	N/A	
	Corporate Responsibilities and Business Ethics (Stage 3)	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√	
	European Studies (Stage 3)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Management of Financial Institutions (Stage 3)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A	
	Strategic Human Resource Management (Stage 3)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Strategy Formulation (Stage 3)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Strategy Implementation (Stage 3)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Higher Diploma in Financial Services	Corporate Responsibilities & Business Ethics (HDip)	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√
		Finance (HDip)	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A
Management Information Systems (HDip)		NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
Management of Financial Institutions (HDip)		8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A	
Strategy Formulation (HDip)		NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
Graduate Diploma in Financial Planning	Principles and Ethics of Personal Financial Planning	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√	
	Asset Management	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A	
	Retirement Planning	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	√	N/A	N/A	
	Tax and Estate Planning	8 formal	8 formal	20 formal	8 formal	√	N/A	√	√	N/A	N/A	
	Financial and Risk Management	8 formal	8 formal	20 formal	8 formal	√	N/A	√	√	N/A	N/A	
	Integrated Personal Financial Planning	8 formal	8 formal	20 formal	8 formal	√	√	√	√	√	√	
Graduate Diploma in Financial Services/Chartered Banker	Contemporary Issues in Financial Services	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Project Management	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Fostering an Innovative Environment	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Managing for Compliance	NO HOURS	8 formal	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Ethics and Corporate Governance	NO HOURS	8 formal	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Operations Management in a Financial Services Environment	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
Professional Certificate in People Management in International Financial Services	Leading Performance in International Financial Services (FLM2)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
	Managing Yourself and Your Team (FLM1)	NO HOURS	NO HOURS	20 formal	NO HOURS	N/A	N/A	N/A	N/A	N/A	N/A	
Professional Certificate in Complex Financial Instruments in International Financial Services	Complex Financial Instruments	8 formal	8 formal	20 formal	8 formal	N/A	N/A	√	N/A	N/A	N/A	

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